



## Success in Defense Aerospace: The Unmanned Perspective

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## Insitu Snapshot

- Insitu, Inc. is a wholly owned, non-integrated subsidiary of The Boeing Company.
- 1,300+ employees
- Global offices

## Experience Stats

Operational Flight Hours: 976,000

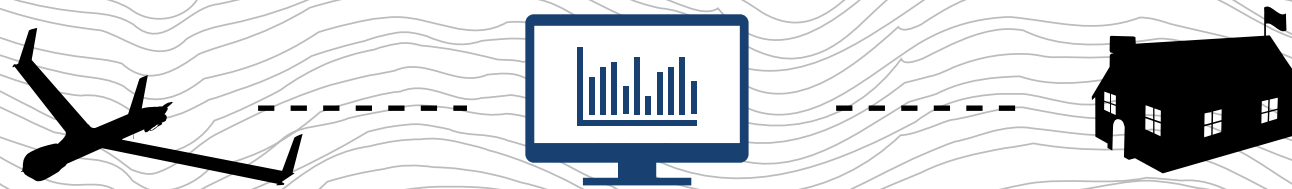
Operational Sorties: 120,000

Shipboard Flight Hours: 46,239

Shipboard Flight Sorties: 6,175



Our **HARDWARE**, **SOFTWARE** and **SERVICES**  
empower you to use vital information, by delivering end-to-end solutions for  
tasking, collecting, processing and distributing information.





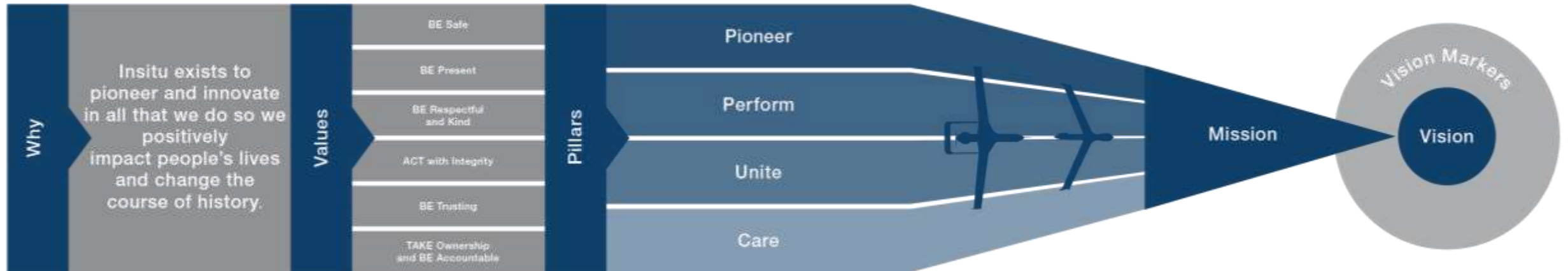


This is  
**Decision-making superiority delivered**

## The Insitu Story

- In 1994, a group of PHD aeronautical engineers wanted to solve the challenge of creating an ingenious launch and recovery system for medium sized, long-endurance, unmanned aircraft.
- Setting world records early on, the team recognized the platform's potential and built it into a long-endurance, runway-independent, observation unmanned aircraft.
- The U.S. Marine Corps partnered with Insitu, immediately recognizing the value of the platform's offerings.
- Today, Insitu has performed live testing and improved product with over 976,000 flight hours.
- Insitu is recognized as an Integrated Information Delivery Provider for customers worldwide.





## Vision

Decision-making superiority delivered

## Mission

Create industry-leading integrated systems that collect, process and distribute information for existing and expanding customer markets

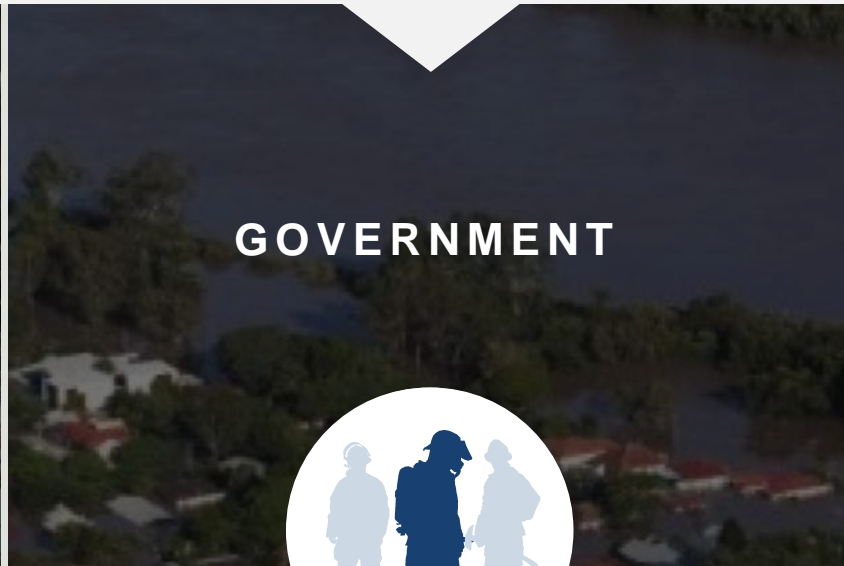
## WHO WE WORK WITH:



### DEFENSE



When executing complex tactical missions, having the right information means better outcomes. Our worldwide defense customers use our proven, expeditionary systems to accomplish missions and keep forces safe.



### GOVERNMENT



Our global government customers get a better perspective on wildfire and disaster management, homeland security, and more, thanks to the enhanced situational awareness provided by our platforms.



### COMMERCIAL



In energy, rail, agriculture, mining, and many other commercial applications, tracking and managing your assets is an ideal way to maximize productivity and efficiency, as well as disaster prevention and response.





**Insitu's supply chain relies on a FAR-compliant procurement system to offer the best value, quality and delivery to our Government and Commercial customers. Currently Insitu spends approximately 70% of our overall procurement dollars in the Northwest.**

**The opportunity to increase the amount of NW suppliers we work with exists, but becoming a supplier to Insitu is based on many factors.**





Thank you. Any questions?